

# AGENT SUCCESS PLAN

Bare Minimum Tasks you should be completing to reach your goals.

## DAILY

1 Hour of Lead Follow-Up

1 Facebook Post

## WEEKLY

5 Hours of Geo Lead Calls (Can be split)

## MONTHLY

2 Open Houses (Bi-Weekly, Sat or Sunday)

New Construction Visit (Obtain Pictures and Info)

Individual Progress Meeting with Robert

Monthly Team Meeting

**ONE CLOSED TRANSACTION!**

## QUARTERLY

Team Lunch/Dinner to Celebrate our Progress!

Again, this is the Bare Minimum, each agent should strive to pass these minimal tasks.